

CONFIDENTIAL QUESTIONNAIRE

Filling out this confidential questionnaire is the first step to developing a strong financial strategy. Please be assured that your information will be treated with the highest degree of confidentiality. If you have any questions, do not hesitate to call our office.

Please complete and mail or FAX this questionnaire to our office <u>prior to your</u> appointment.

What to bring to your appointment:

In order for us to offer a sound financial strategy, we strongly urge you to bring the following documents along with you to your appointment. Your documents will be held in a confidential manner during the time we need to review them. They will be returned to you as quickly as possible. If you prefer, bring duplicate copies of your financial papers to your appointment as they are acceptable.

The privacy and confidentiality of your personal information is very important to us We adhere to all privacy and confidentiality requirements for all entities whose products or services we offer.

- ✓ **Income Tax Return(s)** for last year
- ✓ Paycheck Stub(s) for you and your significant other showing deductions from gross income
- ✓ **Statements** for each investment you own, where applicable
- ✓ **All Insurance Policies** (please include declarations of coverage)
 - Automobile and Homeowners Policies
 - Liability Coverages
 - Life Insurance Policies (for all members of your family)
 - Disability Income Insurance Policy
 - Any other types of insurance policies
- ✓ **Company-provided Group Benefits** for you and your significant other (please include a printout of specific coverages if available)
- ✓ Will and Trust documents

Note that I do not offer tax, legal, or accounting advice. Please consult with your own advisers for tax, legal or accounting advice.

FAMILY INFORMATION

Today's D	ate:					
Family Da			С	ate of Birth	Birth Place	
Your Full Nar	ne					
Significant Of	ther Full Name					
Child						
Child						
Child						
Child						
Residence	e : Address				Home Pho Your cell # Your partr	‡
City			Stat	е	Zip	101 0011 11
Email Add	dress: Home			Work		Preference for use: ☐ Home ☐ Work
				Exp. Date		I Home is work
Employme	ent Data Occ	cupation/Specialty		En	nployer	How Long?
You						
Partner						
Your Employe	er's Address	City		State	Zip	Office Phone No.
Significant Of	ther Employer's Addres	s City		State	Zip	Office Phone No.
		Base Salary	Es	timated Bonus	Other Sources	Other Sources
Your Prim	nary Income					
Significan Income	t Other Primary					
	Goals/Priorities					
•	•	nt financial goals?				
		ease number 1 to 7)				
# Second Home # Family Sec			Secur	ity	# Wealth	Accumulation
# Other				# Other		
How much	more could you	save on a regular ba	asis?			
Is there an	ything disturbing	you about your over	all pla	anning?		

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SAVINGS ASSETS

Institution	Account Balance	Account Deposit
Checking Account	\$	\$
Checking Account	\$	\$
Savings Account	\$	\$
Savings Account	\$	\$
Money Market Fund	\$	\$
Credit Union	\$	\$
Savings Bonds (Type) Maturity	\$	\$
Certificate of Deposit	\$	\$
Annuity	\$	\$
I.R.A.	\$	\$
Your Savings Plan at Work (401(k),TSA, 403(b), Profit Sharing)	\$	\$
Significant Other Savings Plan at Work (401(k),TSA, 403(b), Profit Sharing)	\$	\$
Your Pension	\$	\$
Significant Other Pension	\$	\$
Other	\$	\$

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INVESTMENT ASSETS

Stocks, Bonds, Mutual Funds, etc

Item	# of Shares	Account Balance	Annual Deposit
Mutual Funds		\$	\$
		\$	\$
		\$	\$
		\$	\$
Government Securities		\$	\$
		\$	\$
Corporate Bonds		\$	\$
		\$	\$
Municipal Bonds		\$	\$
		\$	\$
Stocks		\$	\$
		\$	\$
		\$	\$
		\$	\$
Partnerships		\$	\$
		\$	\$
Other		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$

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REAL ESTATE & CONSUMER DEBT

Property	Year Purchased	Current Value	Balance of Mortgage	Monthly Payment		Fixed or Variable
Your Residence		\$	\$	\$	%	
2 nd Mortgage		\$	\$	\$	%	
Other Home		\$	\$	\$	%	
Land		\$	\$	\$	%	
Land		\$	\$	\$	%	
Other		\$	\$	\$	%	
Other		\$	\$	\$	%	
Other		\$	\$	\$	%	

Loan & Debt Include personal loans, college loans, home improvement loans, automobile or boat loans, passbook loans, credit card balances, store charges, checking credit lines, etc.

	Balance	Monthly Payment	Interest Rate	Insu	ured?
Auto	\$	\$	%	☐ Yes	□ No
Auto	\$	\$	%	☐ Yes	□ No
Auto	\$	\$	%	☐ Yes	□ No
Visa	\$	\$	%	☐ Yes	□ No
MasterCard	\$	\$	%	☐ Yes	□ No
Credit Card	\$	\$	%	☐ Yes	□ No
Credit Card	\$	\$	%	☐ Yes	□ No
Credit Card	\$	\$	%	☐ Yes	□ No
Student Loan	\$	\$	%	☐ Yes	□ No
Student Loan	\$	\$	%	☐ Yes	□ No
Misc.	\$	\$	%	☐ Yes	□ No
Misc.	\$	\$	%	□ Yes	□ No

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PROTECTIONS

Name of Insurance Co.	Family ivieri	nber Insured	Amount of Co	verag	e Type of Insura	nce	Annual Premiums
			\$				\$
			\$				\$
			\$				\$
			\$				\$
,			\$				\$
			\$				\$
Disability Income Insur Name of Insurance Co.		Family Me	ember Insured	\$	ount of Coverage	\$	ual Premiums
				\$		\$	
				Ф		D	
						+	
				\$		\$	
		• Amount	Property Insure	\$	_imits of Liability	\$	ual Premiums
		e Amount	Property Insure	\$ ed L	_imits of Liability	\$	ual Premiums
		e Amount	Property Insure	\$ ed L	•	\$ Annu	ual Premiums
		e Amount	Property Insure	\$	\$	\$ Annu	ual Premiums
		e Amount	Property Insure	\$ ed L	\$	\$ Annu \$ \$	ual Premiums
Auto/Homeowners Inst Name of Insurance Co.		e Amount	Property Insure	\$ ed L	5 5 5	\$ Annu \$ \$ \$ \$	ual Premiums
	Coverage			\$	5 5 5	\$ Annu \$ \$ \$ \$ \$	ual Premiums
Name of Insurance Co. How would you rate you	r knowledg	e of life, dis	sability income o	\$	term care insurar	\$ Annu \$ \$ \$ \$ \$	ual Premiums
Name of Insurance Co.	r knowledg	e of life, dis	sability income o	\$	term care insurar	\$ Annu \$ \$ \$ \$ \$	ual Premiums
How would you rate you	r knowledg a liability po	e of life, dis	sability income o	\$	term care insurar	\$ Annu \$ \$ \$ \$ makes	

ADDITIONAL INFORMATION

Do you have a valid Will or Trust? ☐ Yes ☐ No	Do you have an Attorney?	☐ Yes ☐ No
Last time updated	Do you have an Accountant?	☐ Yes ☐ No
Is there anything further you think is important to	o tell us?	
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